

RESUME

NAME : RAMASWAMY S. IYER

**ADRESSE :25, Master colony.
Outside shahpur gate,
Near Lala Kaka Hall
AHMEDABAD-380004
(Mobile 09327561849, Resi 079-32921181)**

DATE OF BIRTH:16-12-1974

LANGUAGES KNOWN: English, Hindi, Gujarati, Tamil

HOBBIES : Watching movies and sports programme

EDUCATION QUALIFICATION

EDUCATION : B.com (1994-1996)

COLLEGE : L.J. COMMERCE COLLEGE (AHMEDABAD)

UNIVERSITY : GUJARAT UNIVERSITY

OTHER QUALIFICATIONS :

***DIP. IN MASS COMMUNICATION (1998)
AIIMS , CHENNAI (INSTITUTE)***

***DIP. IN HUMAN RESOURCE DEVELOPMENT (2000)
NILEM , CHENNAI (INSTITUTE)***

***DIP. IN HOSPITALITY MGNT. (2006)
NILEM , CHENNAI (INSTITUTE)***

WORK EXPERIANCE

1997-1998 **HMP ENGINEERS LTD (AHMEDABAD)**
Marketing officer
Market Development - South Gujarat territory
New Dealer Network Establishment

Setting & Achieving Sales Targets

1998-1999 **BAJAJ ELEC. LTD (AHMEDABAD)**

Sales officer

Market Development – Saurashtra & Kutch

New dealer Network Establishment

Setting & Achieving sales targets for appl. Through network

1999-2001 **PIZZA HUT (AHMEDABAD)**

Senior crew member

Kitchen operations

Inventory – Check and Fault Shooting

Customer Handling

Customer/ Corporate Liasoning

2001-2003 **COPPER CHIMNEY (AHMEDABAD)**

Restaurant Manager

Maintenance of Restaurant Premises

Staff Recruitment , Training & Grooming

Kitchen operation – Ensure smooth working of equipments &

process

Inventory & Housekeeping – upkeep as per standards and

requirements

Customer Relationship

Ensuring the profitability of the Restaurant

Aug 2003- Jan 2007 **SWATI SNACKS (AHMEDABAD)**

Restaurant Manager

Responsible for complete set up of venture since project time

Maintenance of Restaurant Premises

Staff Recruitment , Training & Grooming

Motivate the crew to ensure 100% performance output

Policy framing

Kitchen operation- Insure smooth working of equip. &

process

Arrange outdoor catering for exclusive clientele

Inventory and Housekeeping

Customer relationship and Market development

Ensuring profitability

Since Feb 2007 – **INFINITI RETAIL LTD (CROMA)**

Asst. Department Manager

local sales staff Acting as a support person between the buying team and
Meeting sales targets
To display the merchandise in the best possible way
Inventory and maintaining a std. level of stock as per
company norms
Motivate the staff to give their 100% at all times
Keeping the staff updated about all activities (coming up
promos. , new activities etc)
To see that the staff is maintaining all grooming standards
Training the staff

REFERENCES :-

*Mr. Niranjan Engineer, Liasoning Officer , Adani Port ,
Mundra.
Ahmedabad*

Mr. Prashant Bhatt, Personnel Manager, M.H. Mills ,

