

RAMASWAMY IYER

25, Master colony, Outside shahpur gate, Near Lala Kaka Hall
 AHMEDABAD 380004
 Phone : 09327561849 or 079-32921181
 Email : i_ramaswamy@yahoo.com
 Born 16/12/1974 in Ahmedabad, 34 years old
 Single



B.Com with 11 years' enriched experience in Hotel, Film Industry

Seeking Prominent position in Hospitality / Entertainment industry, wherein I can enjoy travelling along with an autonomy to achieve profitability and thereby company goals

PROFILE SUMMERY

Current Location : Ahmedabad
Current Designation : Business Head, Job Portal(wnsjobs.com)
Current Functions/ Industry : Business Development , HR/RECRUITMENT/TRAINING
Current CTC : 2.40 lacs p.a. (Negotiable)
Preferred Locations/Mobility : Anywhere in South/Central Gujarat, Maharashtra

PROFESSIONAL EXPERIENCE

Wits N Skills HRD Consultants Pvt. Ltd	- Head, Job Portal(wnsjobs.com) (3 months) Job Profile: - Responsible for revenue generation and achieving Business target - Responsible for promotions and marketing of various products/subscriptions and business development through team(Team size- 4) Achievements: -Successfully created awareness amidst mass of job-seekers	Feb-2009 to Till date
Adlabs Films Ltd.- Patan, Jamnagar	- Cinema Manager (9 months) Job Profile: - was responsible for 2 Theatres in 1. City Point - Patan (May-'08 to Oct-'08) 2. Mehul Cinema- (Nov-'08 to Jan-'09) Jamnagar(owned by a renowned Producer/Director-Mr. Mehul Kumar) - was handling overall administration - Was responsible for overall Cinema Activities - handled daily collection activities and reporting the same to HO. - was also heading Canteen Area- its Stock, hygiene conditions, legal formalities and observing legal formalities - was also responsible for handling Tax and duties payment to Govt. Offices, filing up of (Form-17) at Entertainment Dept., of the Town/City. Achievements: - Handled complete activities and reporting to HO with Accuracy - Successfully retained huge clientele from ESSAR and RELIANCE REFINERY - Created a new era of food trend at theatre by launching snacks- "Samosa", "Puff", "Pastry" in a town like Patan	May-2008 to Jan-2009
Infinity Retail Ltd.(Tata Croma)	- Asst. Dept. Manager- Ahmedabad (1 Year 1 month) - Was Acting as a support person between the buying team and local sales staff - Meeting sales target - To display the merchandise in the best possible way - Inventory and maintaining a std. level of stock as per company norms - Motivate the staff to give their 100% at all times Keeping the staff updated about all activities (coming up promos. , new activities etc) to see that the staff is maintaining all grooming standard straining the staff	Feb-2007 to Apr-2008
SWATI SNACKS (AHMEDABAD)	- Restaurant Manager (3 year 6 months) - Responsible for complete set up of venture since project time - Maintenance of Restaurant Premises Staff Recruitment , Training &	Aug-2003 to Jan-2007

	Grooming Motivate the crew to ensure 100% performance output Policy framing Kitchen operation- Insure smooth working of equip. & process - Arrange outdoor catering for exclusive clientele - Inventory and Housekeeping - Customer relationship and Market development - Ensuring profitability	
COPPER CHIMNEY (AHMEDABAD)	- Restaurant Manager (2 year 3 months) - Maintenance of Restaurant Premises Staff Recruitment , Training & Grooming - Kitchen operation - Ensure smooth working of equipments & process - Inventory & Housekeeping - upkeep as per standards and requirements - Customer Relationship - Ensuring the profitability of the Restaurant	May- 2001 to July2003
Senior Crew Member	- Pizza Hut, Ahmedabad (2 Year 3 months) - was responsible for assembling Pizza, making of Dough, and also making of Pasta - Inventory – Checks, verification and reporting - was executing party events, occasions in a team	Feb- 1999 to Apr 2001
BAJAJ ELEC. LTD (AHMEDABAD)	- Sales officer (1 year) - Was responsible for Market Development of - Saurashtra & Kutch region - Establishment of new Dealer network - Setting & Achieving sales targets for appl. Through network	Feb- 1998 to Jan 1999

EDUCATION/DEGREES

B.Com	Graduation B.com from L.J. College of Commerce, Ahmedabad with 42%	1993 – 1996
H.S.C.	Higher Secondary H.S.C. from Don Bosco School, Ahmedabad(GSHEB,Gandhinagar) with 51%	1991 - 1993
S.S.C.	Secondary SSC from St. Xavier's School, Ahmedabad with 59%	1990 - 1991

Other Professional Qualifications:

Diploma in Mass Communication	All India Institute of Management Studies(AIIMS) , Chennai with 61%	1997-1998
Diploma in Human Resources Management	All India Institute of Management Studies(AIIMS) , Chennai with 63%	1999- 2000(6 months)
Diploma in Hospitality Management	All India Institute of Management Studies(AIIMS) , Chennai with 60%	2006(6 months)

SKILLS

Successfully dealt with dynamic nature of customers, dealers, distributors and internal staff	Inter-Personal Skill
Learnt the most difficult aspect of life, i.e. dealing with human minds, by handling team strength of over 10 people in almost all assignments	Man-Management Skill
Successfully dealt/co-ordinate with company stock holders with consistency	Liaoning/Coordination Skills
Mastered event handling, managing events and learned crises and situational management	Event management Skills

PERSONAL PARTICULARS

Parents: Father – (Expired) Mother - Retired Teacher, (Rachana School, Lal Bhai Group)
Single

**“ Success is a journey, not a destination for me,
whatever you achieve is merely a milestone towards success”**